

## KÄRCHER-MTEC

Kärcher Municipal Technology Education Center Training programme 2021 – practical and needs-oriented.

www.kaercher-municipal.com/en/mtec

# FROM PRACTICE FOR PRACTICE.

Knowledge ensures satisfied customers! Whether they are working in applications, sales or service. Only trained professionals are equipped to excite our customers about Kärcher and our products in the long term.

The Kärcher-MTEC training concept offers content on issues of municipal technology and our products, specially adapted to the needs of the respective target group. Our trainers have many years of experience and convey knowledge in a practice-oriented way that is precisely tailored to the group of participants.

#### Modular

Using modular training blocks, which intertwine and build on each other, we provide the ideal training for everyone, from novice to experienced professional. Current issues and new developments are incorporated flexibly and promptly into the training programme.

Thanks to the modular concept, we also design your customised training specially according to your requirements, and even on your premises – feel free to contact us!

#### Modern

Through the combination of live webinars with a trainer and in-person training, we offer a modern training concept, which combines the advantages of both types of training in a unique way. Thanks to a large number of workshops, including for the online modules, we achieve precisely the right balance between theory and practice.

#### Sustainable

The flexibly scheduled online modules get rid of travel time and costs, without compromising the quality of the training in doing so – they are the perfect addition to the traditional in-person training.

Our aim is the continuous further qualification of the participants, in order to guarantee the outstanding Kärcher service that our customers expect.

We look forward to seeing you! Your Kärcher-MTEC team

Make a difference!





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### **DRIVER TRAINING**

**KARCHER** 

**HOLDER** 

#### **OBJECTIVES**

In accordance with statutory requirements, this expert training course covers everything from how to use our vehicles correctly and efficiently to mounting and operating the attachments. Our trainers take your specific situation into account – i.e. your vehicle type and your attachments – and provide training either at our premises or at any desired location. The knowledge you gain during this session will show you how best to use our vehicles to their full potential. We will also give you plenty of handy tips on health and safety in the workplace and how to prevent accidents.

#### TRAINING CONTENT

- Basic vehicle briefing in theory and practice
- Practice in a range of driving conditions and on different terrains
- Instructions for day-to-day servicing and maintenance in theory and practice
- Installing and removing attachments

#### **REQUIREMENTS**

• No particular prior knowledge is required.

#### TARGET GROUP

- Drivers
- Demonstrators
- Sales representatives
- Service fitters

#### **VEHICLES**

**■** All

#### TYPE

■ In-person training

#### TRAINING LOCATION

- Reutlingen
- Custom upon consultation

#### DURATION

• One day

#### LANGUAGE

- German
- English

#### NUMBER OF PARTICIPANTS



### **SALES TRAINING**

**KÄRCHER** 

**HOLDER** 

#### **OBJECTIVES**

From a beginner to an experienced professional – thanks to our modular training concept, building blocks can be combined on an individual basis in order to optimally support vendors in the successful sale of municipal vehicles. The possible combinations of webinars with trainer and in-person training guarantee the best possible transfer of knowledge and high flexibility in training planning. Five modules with different thematic focuses that build on each other offer professional expertise for the marketing of our products and ensure your sales success in the long term.

#### TRAINING CONTENT

- Municipal technology and areas of application
- Product range and USPs
- Market and customer groups
- Cost/benefit arguments
- TCO total cost of ownership

#### REQUIREMENTS

• No particular prior knowledge is required.

#### TARGET GROUP

Sales representatives

#### **VEHICLES**

■ AII

#### TYPE

- In-person training
- Webinar with trainer

#### TRAINING LOCATION

Custom upon consultation

#### LANGUAGE

- German
- English

#### NUMBER OF PARTICIPANTS

• The maximum number of participants is ten.

We plan this training customised to your requirements. Feel free to contact us for further information.



## SERVICE TRAINING KÄRCHER PLATFORM C – NEW

#### **KARCHER**

#### **OBJECTIVES**

Offering excellent service is the key to keeping customers satisfied and ensuring the problem-free operation of our vehicles. When providing repairs or servicing, being as professional and efficient as possible in our approach is beneficial for our customers.

Service training is designed so that you get to know and understand the technical design and the functionality of the vehicle components both in theory and in practice. Using practice-oriented examples, we provide you with the expertise to professionally and efficiently diagnose and rectify faults in modern vehicle systems.

#### TRAINING CONTENT

- Platform C system overview
- USPs and technical background
- Touch and feel getting to know the machine
- Hydraulic and electrical systems
- Servicing and special service points
- Diagnostics/structured troubleshooting
- Kärcher service tool

#### **REQUIREMENTS**

 Prior knowledge of repairing mechanical, hydraulic and electrical systems (e.g. as trained agricultural machinery mechanic or equivalent). A laptop with the current Kärcher service tool installed must be brought along by the participant.

#### TARGET GROUP

Service technicians

#### VEHICLES

- Kärcher MIC 35
- Kärcher MIC 42
- Kärcher MC 80

#### TYPE

In-person training

#### TRAINING LOCATION

- Reutlingen
- Custom upon consultation

#### DURATION

■ Two days

#### LANGUAGE

- German
- English

#### NUMBER OF PARTICIPANTS



## SERVICE TRAINING KÄRCHER PLATFORM D

**KARCHER** 

#### **OBJECTIVES**

Offering excellent service is the key to keeping customers satisfied and ensuring the problem-free operation of our vehicles. When providing repairs or servicing, being as professional and efficient as possible in our approach is beneficial for our customers.

Service training is designed so that you get to know and understand the technical design and the functionality of the vehicle components both in theory and in practice. Using practice-oriented examples, we provide you with the expertise to professionally and efficiently diagnose and rectify faults in modern vehicle systems.

#### TRAINING CONTENT

- Platform D system overview
- USPs and technical background
- Touch and feel getting to know the machine
- Hydraulic and electrical systems
- Servicing and special service points
- Diagnostics/structured troubleshooting
- Kärcher service tool

#### REQUIREMENTS

 Prior knowledge of repairing mechanical, hydraulic and electrical systems (e.g. as trained agricultural machinery mechanic or equivalent). A laptop with the current Kärcher service tool installed must be brought along by the participant.

#### TARGET GROUP

Service technicians

#### VEHICLES

■ Kärcher MC 130

#### TYPE

■ In-person training

#### TRAINING LOCATION

- Reutlingen
- Custom upon consultation

#### DURATION

■ Two days

#### LANGUAGE

- German
- English

#### NUMBER OF PARTICIPANTS



## SERVICE TRAINING KÄRCHER MC 250

**KÄRCHER** 

#### **OBJECTIVES**

Offering excellent service is the key to keeping customers satisfied and ensuring the problem-free operation of our vehicles. When providing repairs or servicing, being as professional and efficient as possible in our approach is beneficial for our customers.

Service training is designed so that you get to know and understand the technical design and the functionality of the vehicle components both in theory and in practice. Using practice-oriented examples, we provide you with the expertise to professionally and efficiently diagnose and rectify faults in modern vehicle systems.

#### TRAINING CONTENT

- MC 250 new developments
- USPs and technical background
- Touch and feel getting to know the machine
- Hydraulic and electrical systems
- Servicing and special service points
- Diagnostics/structured troubleshooting
- Kärcher service tool

#### **REQUIREMENTS**

 Prior knowledge of repairing mechanical, hydraulic and electrical systems (e.g. as trained agricultural machinery mechanic or equivalent). A laptop with the current Kärcher service tool installed must be brought along by the participant.

#### TARGET GROUP

Service technicians

#### VEHICLES

■ Kärcher MC 250

#### TYPE

■ In-person training

#### TRAINING LOCATION

- Reutlingen
- Custom upon consultation

#### DURATION

■ Two days

#### LANGUAGE

- German
- English

#### NUMBER OF PARTICIPANTS



### ONLINE SERVICE TRAINING KÄRCHER MC 250

**KARCHER** 

#### **OBJECTIVES**

Offering excellent service is the key to keeping customers satisfied and ensuring the problem-free operation of our vehicles. When providing repairs or servicing, being as professional and efficient as possible in our approach is beneficial for our customers.

The online service training combines webinars with a trainer and self-study in a new way, even without direct contact with the vehicle. The explanation of the technical design and the joint development of functionalities of the vehicle components ensure a fast and effective transfer of knowledge with the optimal expenditure of time and flexible planning.

#### TRAINING CONTENT

- MC 250 new developments
- USPs and technical background
- Hydraulic and electrical systems
- Servicing and special service points
- Diagnostics/structured troubleshooting
- Kärcher service tool

#### REQUIREMENTS

 Prior knowledge of repairing mechanical, hydraulic and electrical systems (e.g. as trained agricultural machinery mechanic or equivalent).

#### TARGET GROUP

Service technicians

#### VEHICLES

■ Kärcher MC 250

#### TYPE

Webinar with trainer

#### TRAINING LOCATION

- Webinar
- Custom upon consultation

#### DURATION

■ Three modules, each three hours

#### LANGUAGE

- German
- English

#### NUMBER OF PARTICIPANTS

• The maximum number of participants is 15.

We plan this training customised to your requirements. Feel free to contact us for further information.



## SERVICE TRAINING HOLDER X SERIES

HOLDER

#### **OBJECTIVES**

Offering excellent service is the key to keeping customers satisfied and ensuring the problem-free operation of our vehicles. When providing repairs or servicing, being as professional and efficient as possible in our approach is beneficial for our customers.

Service training is designed so that you get to know and understand the technical design and the functionality of the vehicle components both in theory and in practice. Using practice-oriented examples, we provide you with the expertise to professionally and efficiently diagnose and rectify faults in modern vehicle systems.

#### TRAINING CONTENT

- Introduction to the vehicle and its areas of application
- Operating and servicing vehicles
- Vehicle structure (frame, engine, drive, brake, working hydraulics, electrical system)
- Handling of documentation (circuit diagrams, etc.)
- Use of diagnostics equipment and special tools
- Simple diagnostics and troubleshooting to structured troubleshooting
- Knowledge sharing and updates (technical modifications, etc.)

#### **REQUIREMENTS**

 Prior knowledge of repairing mechanical, hydraulic and electrical systems (e.g. as trained agricultural machinery mechanic or equivalent).

#### TARGET GROUP

Service technicians

#### VEHICLES

- Holder X45
- Holder X45i

#### TYPE

■ In-person training

#### TRAINING LOCATION

- Reutlingen
- Custom upon consultation

#### DURATION

■ Two days

#### LANGUAGE

- German
- English

#### NUMBER OF PARTICIPANTS



## SERVICE TRAINING HOLDER B/C SERIES

HOLDER

#### **OBJECTIVES**

Offering excellent service is the key to keeping customers satisfied and ensuring the problem-free operation of our vehicles. When providing repairs or servicing, being as professional and efficient as possible in our approach is beneficial for our customers.

Service training is designed so that you get to know and understand the technical design and the functionality of the vehicle components both in theory and in practice. Using practice-oriented examples, we provide you with the expertise to professionally and efficiently diagnose and rectify faults in modern vehicle systems.

#### TRAINING CONTENT

- Structure and functionality:
  General introduction to the vehicle, operation, engine, wheel motors, brakes, servopump,
  PowerDrive drive, PTO shaft transmission,
  working hydraulics, electrical system, drive control adjustment
- Kubota Diagmaster diagnostics tool (for B 55, C 55, C 65 and C 70)
- Structured troubleshooting
- Servicing and maintenance

#### REQUIREMENTS

 Prior knowledge of repairing mechanical, hydraulic and electrical systems (e.g. as trained agricultural machinery mechanic or equivalent).

#### TARGET GROUP

Service technicians

#### **VEHICLES**

- Holder B 55
- Holder C 55
- Holder C 65
- Holder C 70

#### TYPE

In-person training

#### TRAINING LOCATION

- Reutlingen
- Custom upon consultation

#### DURATION

■ Two days

#### LANGUAGE

- German
- English

#### NUMBER OF PARTICIPANTS



## SERVICE TRAINING HOLDER S SERIES

HOLDER

#### **OBJECTIVES**

Offering excellent service is the key to keeping customers satisfied and ensuring the problem-free operation of our vehicles. When providing repairs or servicing, being as professional and efficient as possible in our approach is beneficial for our customers.

Service training is designed so that you get to know and understand the technical design and the functionality of the vehicle components both in theory and in practice. Using practice-oriented examples, we provide you with the expertise to professionally and efficiently diagnose and rectify faults in modern vehicle systems.

#### TRAINING CONTENT

- Structure and functionality:
  General introduction to the vehicle, operation,
  engine, wheel motors, brakes, servopump, drive,
  PTO shaft transmission, working hydraulics,
  electrical system,
  drive control adjustment
- OPUS diagnostics tool
- Structured troubleshooting
- Servicing and maintenance

#### **REQUIREMENTS**

 Prior knowledge of repairing mechanical, hydraulic and electrical systems (e.g. as trained agricultural machinery mechanic or equivalent).

#### TARGET GROUP

Service technicians

#### **VEHICLES**

- Holder S 100
- Holder S 115
- Holder S 130

#### TYPE

In-person training

#### TRAINING LOCATION

- Reutlingen
- Custom upon consultation

#### DURATION

■ Two days

#### LANGUAGE

- German
- English

#### NUMBER OF PARTICIPANTS



## SERVICE TRAINING HOLDER MUVO

**HOLDER** 

#### **OBJECTIVES**

Offering excellent service is the key to keeping customers satisfied and ensuring the problem-free operation of our vehicles. When providing repairs or servicing, being as professional and efficient as possible in our approach is beneficial for our customers.

Service training is designed so that you get to know and understand the technical design and the functionality of the vehicle components both in theory and in practice. Using practice-oriented examples, we provide you with the expertise to professionally and efficiently diagnose and rectify faults in modern vehicle systems.

#### TRAINING CONTENT

- Introduction to the vehicle and its areas of application
- Operating and servicing vehicles
- Vehicle structure (frame, engine, drive, brake, working hydraulics, electrical system)
- Handling of documentation (circuit diagrams, etc.)
- Use of diagnostics equipment and special tools
- Simple diagnostics and troubleshooting to structured troubleshooting
- Knowledge sharing and updates (technical modifications, etc.)

#### REQUIREMENTS

 Prior knowledge of repairing mechanical, hydraulic and electrical systems (e.g. as trained agricultural machinery mechanic or equivalent).

#### TARGET GROUP

Service technicians

#### VEHICLES

■ Holder MUVO

#### TYPE

■ In-person training

#### TRAINING LOCATION

- Reutlingen
- Custom upon consultation

#### DURATION

■ Two days

#### LANGUAGE

- German
- English

#### NUMBER OF PARTICIPANTS



## ONLINE SERVICE TRAINING, INTENSIVE DIAGNOSTICS AND TROUBLESHOOTING

**KARCHER** 

**HOLDER** 

#### **OBJECTIVES**

Offering excellent service is the key to keeping customers satisfied and ensuring the problem-free operation of our vehicles. Effective and targeted troubleshooting is the key to a professional and fast approach. Short downtimes due to defects also ensure economic operation and minimise costs for the customer.

The online service training combines webinars with a trainer and group work in a new way, even without direct contact with the vehicle. The explanation of the approach based on practical examples and the joint development of diagnostic strategies ensure a fast and effective transfer of knowledge with the optimal expenditure of time and flexible planning.

#### TRAINING CONTENT

- Intensive diagnostics in mechanical/hydraulic/ electrical systems
- Kärcher service tool
- Development of strategies for target-oriented diagnostics
- Structured troubleshooting based on practical examples
- Methods for ensuring that a repair is successful on the first attempt

#### **REQUIREMENTS**

- Knowledge of repairing mechanical, hydraulic and electrical systems on Kärcher and/or Holder vehicles.
- Experience in handling hydraulic/circuit diagrams

#### TARGET GROUP

Service technicians

#### VEHICLES

• All Kärcher and Holder vehicles

#### TYPE

Webinar with trainer

#### TRAINING LOCATION

- Webinar
- Custom upon consultation

#### DURATION

■ Three modules, each three hours

#### LANGUAGE

- German
- English

#### NUMBER OF PARTICIPANTS

• The maximum number of participants is 15.

We plan this training customised to your requirements. Feel free to contact us for further information.





#### makes a difference

We are happy to advise you:

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